


YOU WILL TRULY VALUE OUR HIGH STANDARDS

Feature		North Scottsdale Competitor #1	North Scottsdale Competitor #2
Travertine tile (in tiled areas)	STANDARD FEATURE	\$2,800	\$3,100
Raised Panel Cherry Cabinets	STANDARD FEATURE	\$4,000	\$3,700
Solid Slab Granite Countertops 1 1/4" with Bullnosed edge	STANDARD FEATURE	\$6,500	\$7,500
Stainless Steel Appliances	STANDARD FEATURE	\$3,200	\$3,600
Recirculating Hot Water	STANDARD FEATURE	Not Offered	Not Offered
Kohler Plumbing Fixtures	STANDARD FEATURE	\$500	\$625
36" high vanities in all bathrooms	STANDARD FEATURE	\$500	\$450
2" Bullnosed Cultured marble bathroom vanities w/ separate Kohler sinks	STANDARD FEATURE	\$500	\$550
Solid Core Doors	STANDARD FEATURE	\$850	\$1,250
Brushed nickel hardware	STANDARD FEATURE	\$250	\$300
Insulated Interior Walls	STANDARD FEATURE	Not Offered	Not Offered
Pre-wired (3) ceiling fans with light kits with separate wall switches for each	STANDARD FEATURE	\$400	\$425
Front Door Intercom	STANDARD FEATURE	\$350	\$350
Insulated Garage Doors	STANDARD FEATURE	\$300	\$450
Belt Drive Garage Lift/Lower	STANDARD FEATURE	\$150	\$150
Custom Wiring Package	STANDARD FEATURE	\$1,000	\$1,400
Subtotal For Upgraded Items	\$0	\$21,300	\$23,850
Value of non offered items	\$0	\$2,000	\$2,000
Total Cost For Upgraded Features	\$0	\$23,300	\$25,850

*Prices are approximate and may vary based on square footage.

Builder reserves the right to make modifications in prices, plans, materials and specifications without prior notice. Exterior monuments, window, door and wall locations, and room sizes and configurations may vary. Model home, interior decoration, landscaping and landscape areas, fencing and other amenities are for display purposes only. Renderings and floor plans are artistic conceptions and may not accurately depict the homes as built. 3/9/03

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